

## McKesson Bargaining Update

On **Feb 24 and 25, 2010** your bargaining committee met with your Employer to continue negotiations.

Your bargaining committee had grown increasingly frustrated with the Employer's conduct and sent a letter requesting that the Employer send someone to the bargaining table with the authority to bargain.

The Employer listened. They returned to the table.

Ironically, the Employer had stated in the last round of bargaining that they were unable to respond to our monetary proposal as it was completely ridiculous, yet they not only returned with a counter-offer, they returned with Brian Coming, Director of Operations for western Canada.

Sadly however and despite these facts, there was nothing in their offer which we would suggest getting excited about.

It's important to note that throughout this set of bargaining, the Employer has insisted on a number of 'takeaways' that you currently enjoy in the Collective Agreement. This last offer saw them propose even more 'takeaways' from their previous positions. Your committee advised them that they were bargaining in the wrong direction. It's disappointing that at this stage of the bargaining process, the Employer has decided not to abandon their concessionary bargaining strategy, a fact that we believe won't suit them well when it comes time for the membership at McKesson to ratify an offer.

It seems that the Employer may be underestimating the resolve of their employees. Let's deliver a strong message to your Employer that you are a unified group and that you support your bargaining committee and its efforts to bring back improvements to your collective agreement.

Watch for the "**I'm on Strike Alert**" pins in your workplace. The Union believes, after consultation with our lawyers, that it is your right to wear these pins in your workplace. You are entitled to send a clear message to your Employer that at this point in the bargaining process you want to be taken seriously.

The committee will be handing these pins out in your warehouses on coffee breaks and lunch breaks.

We are confirmed to continue bargaining with your Employer on **March 18 and 19, 2010**. After that set of bargaining, we hope to have an offer from the Employer to bring to you for a vote.

We appreciate your continued patience and support and we will provide updates as they become available.

As stated before, if you have any concerns or questions regarding negotiations, please contact your Union Representative, Don Crisall.

Respectfully,

Lee Clarke